

Job Description

Role/Department	Manager- Market Research & Financial Analysis
Organization Name	Mangal Analytics & Research Consulting Pvt. Ltd
Company Profile	<p>MARC is a business consulting firm engaged in the business of Mergers and Acquisitions Advisory, Business Analytics and Research, Internationalization and Growth Strategy. We have to our credit, over a decade of experience and expertise through our past associations with the Big 4, reputed MNCs and a multi-faceted and skilled team. This enables us to offer customized and timebound solutions to complex business problems through our research and analytical insights.</p> <p>At MARC, we assist our partners in discovering the power and importance of combining market research and data analytics to achieve significant improvements in efficiency and achieve scale. This results in the ability to seize opportunities and make informed decisions for expansion and growth. MARC has been a proven problem solver in areas of mergers and acquisitions, market research and business analytics for Investment Bankers, Investors, Management Consulting Firms and Small and Medium-sized businesses in various industries across the globe. We at MARC, endeavor to partner with our clients to help unlock their true potential and assist them to grow strategically and achieve unprecedented levels of success in their business.</p> <p>Progressing at a fast pace, the company has already served more than 200 SMEs across the country, offering project reports / business plans and outsourced CFO services.</p>
Job Summary	<p>This role involves driving and overseeing a portfolio of consulting engagements across Mergers & Acquisitions, Financial Analytics, and Market Research. It requires leading teams, setting strategic direction for projects, ensuring delivery excellence, and strengthening long-term client relationships.</p> <p>The ideal candidate is a strong leader with strategic thinking, excellent stakeholder management skills, and the ability to guide teams in delivering impactful, high-value outcomes for clients.</p>
Qualification	BCOM/MCOM/MBA/PGDM or equivalent postgraduate degree, with a focus on Finance, analytics, business management background. CA/CPA/CFA degree preferred.

Job Description / Responsibilities	<ul style="list-style-type: none"> • Define project scope, objectives, and deliverables in collaboration with clients and internal stakeholders • Manage client relationships at a senior level and handle key stakeholder communications • Provide regular updates and insights on project progress and address client concerns promptly, including managing escalations effectively • Lead and mentor project teams, ensuring effective collaboration, skill development and accountability • Oversee the development of comprehensive market research reports, financial models, and business plans • Conduct thorough quality checks by reviewing and validating findings to ensure high-quality and actionable insights • Identify opportunities to improve project management processes and implement best practices • Maintain compliance with company standards and regulatory requirements • Partner with international consultants and stakeholders to deliver on niche financial projects • Support SMEs and larger firms in executing due diligence, feasibility studies, and market entry strategies • Track key project metrics and performance indicators, ensuring alignment with organizational goals • Develop and present proposals to prospective clients to secure business opportunities and achieve marketing targets • Manage profitability of assignments through effective resource utilization and cost control
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Desired profile of the candidate	<ul style="list-style-type: none"> • 5-8 Years of experience in project management within consulting, financial analysis, or market research. • Strong communication and interpersonal skills to work across teams and with clients. • Excellent analytical, problem-solving and documentation skills. • Proficiency in MS Excel, PowerPoint Presentation, financial modelling, analytics tools and market research methodologies. • Ability to work independently and deliver results in a structured manner. • Proactive and collaborative mindset with a passion for business growth.
Location of posting	Panaji- Goa/ Mangalore/ Remote
Contact Information	Careers@marcglocal.com +91 8956909545
Website:	www.marcglocal.com